

EXAMPLE OF INCOME FOR A RESERVATION

EXAMPLE BOOKING OF 7 NIGHTS

BOOKING	CONCEPT	PRICE
GUEST	ACCOMMODATION (7 NIGHTS)	160*7 = 1.120 €
GUEST	CLEANING AND LAUNDRY PAID BY GUEST	60 €
GUEST	FULL GUEST PAYMENT	1.180,00 €

MANAGEMENT AND PRODUCTIVITY EXPENSES

EXPENSES	CONCEPT	PRICE
HOME OWNER	AIRBNB (15%) CLEANING AND LAUNDRY	60*15%- 42,15 = 9 €
HOME OWNER	CLEANING AND LAUNDRY COMPANY	42,15+VAT = 51 €
HOME OWNER	AIRBNB (15%) ACCOMMODATION	1.120*15%- 952 = 168 €
HOME OWNER	MAR MANAGEMENT (18% + VAT)	952*18%+VAT = 207,35 €
HOME OWNER	TOTAL EXPENSES	435,35 €

NET BILLING OF THE RESERVATION

NET BILLING	CONCEPT	AMOUNT
GUEST	ACCOMMODATION (7 NIGHTS)	1.180,00 €
HOME OWNER	TOTAL EXPENSES	435,35 €
HOME OWNER	TOTAL INCOME	744,65 €

NOTE) GUIDANCE EXAMPLE OF RESERVATION THROUGH AIRBNB

NOTE) EXAMPLE BASED ON OUR "PREMIUM PACK"

In Mar Management, we speak and work with total transparency. Therefore, this clear example. It is a reservation of 7 nights, fixed price per night €160 Euros. The guest pays €1,120 Euros. On the platform, a cleaning and laundry fee is set that the guest pays, €60 Euros.

AirBnb, for its management, charges 15% of the total money paid by the guest.

In this reservation on AirBnb, they keep €9 of the cleaning and laundry fee.

In this reservation, the cleaning and laundry company charges 42.15+VAT= 51€ Euros.

In this reservation on AirBnb, they keep €168 of accommodation brokerage.

Mar Management, charges for its management 18%+VAT of the money deposited in the owner's account. In other words, we do not charge from the set price per night €1,120, but from the resulting amount €952. Attention, other Agencies charge based on the price set per night, that is, more expensive for the owner.

